



Sa-Dhan

The Association of
Community Development
Finance Institutions

Training Calendar

2009-10

*A Compilation of training events relevant to
MFIs, NGOs and development institutions*

Published by:

Sa-Dhan

12 & 13, 2nd Floor, MPTCD Building, Special Institutional Area
Shaheed Jeet Singh Marg, New Delhi - 110067

e mail: info@sa-dhan.org, cbsubgroup@sa-dhan.org

Website: www.sa-dhan.net

Acknowledgement

Sa-Dhan, in accordance with its mission, organizes events to build institutional capacities of MFIs, NGOs, SHPIs, etc periodically in different parts of India. Considering the enormity of the capacity building task, Sa-Dhan partners with different agencies to bring synergy. Similarly, it provides its members and other stakeholders information on training events organized by different agencies in India to enable them to benefit. Training Calendar 2009-10 is a part of such efforts.

I take this opportunity to express our sincere thanks to all organizations/institutions for sharing valuable information. We look forward to such continued enthusiasm in future.

I take this opportunity to congratulate the Capacity Building team for bringing out the calendar.

The calendar has been possible only because of the support rendered by HIVOS. We thank HIVOS for their encouragement and continued support.

I hope this calendar will help MFIs, NGOs to choose the appropriate training(s) for their employees. I hope to include details of more training institutions in the years to come. Any suggestion is welcome to improve the next version of the calendar.

Mathew Titus
Executive Director

MAY 2009

Sl.No.	Course Offered	Date	Venue	Institution
1	Business Intelligence	04-07	Ahmedabad, Gujarat	IIM-A
2	Micro Insurance Education Program	04-08	Hyderabad, Andhra Pradesh	Sa-Dhan
3	Integrated Module on Livelihood Promotion	04-09	Hosur, Tamilnadu	The Livelihood School
4	Programme on Leadership, Motivation and Team Building	07-09	New Delhi	NIBM
5	Programme on Developing Competencies for Effective Training	11-15	Pune, Maharashtra	NIBM
6	Project Management and Livelihood Interventions	14-16	Orchha, Madhya Pradesh	TARA Livelihood Academy
7	Workshop on Advanced Credit Risk Modelling and Portfolio Management	18-22	Pune, Maharashtra	NIBM
8	Management Development Programme	18-22	Lucknow, Uttar Pradesh	BIRD
9	Programme on Leadership, Motivation and Team Building	21-23	Chennai, Tamilnadu	NIBM
10	Credit Management Programme for Credit Officers and Branch Managers in Banks and Financial Institutions	25-29	Pune, Maharashtra	NIBM
11	Personality Development Programme	25-29	Lucknow, Uttar Pradesh	BIRD
12	Financing of Agro-processing projects	25-29	Lucknow, Uttar Pradesh	BIRD
13	Credit Aspects in Rural Development	25-29	Lucknow, Uttar Pradesh	BIRD
14	Basics of Livelihoods Promotion	25-29	Bangalore, Karnataka	ALC
15	Fundamentals of Livelihood Promotion-II (Designing a Livelihood Project)	25-30	Bhubaneswar, Orissa	The Livelihood School
16	Certificate Programme in Data Analysis Using SPSS	25-30	New Delhi	Sambodhi Research & Communication Pvt. Ltd.
17	Basics of Microfinance Management For beginners	26-29	Gurgaon, Haryana	EDA
18	Customer Based Business Strategy	27-29	Ahmedabad, Gujarat	IIM-A
19	Training on audit to MFOs	27-30	Hyderabad, Andhra Pradesh	APMAS
20	ToT Programme on Training Approaches & Methods	28-30	Orchha, Madhya Pradesh	TARA Livelihood Academy
21	Programme on Marketing for Branch Managers	28-30	Bangalore, Karnataka	NIBM
22	Conference of HR Heads	28-30	Pune, Maharashtra	NIBM
23	Workshop on "Activity Based Costing and Management in Microfinance"	29	Chennai, Tamilnadu	CMF-IFMR

Note: The contact details of the institutions are furnished at the end

JUNE 2009

Sl.No.	Course Offered	Date	Venue	Institution
1	Financing of Medicinal & Aromatic plants	01-03	Lucknow, Uttar Pradesh	BIRD
2	Enabling SHGs Members to Graduate to Micro Enterprises	01-05	Lucknow, Uttar Pradesh	BIRD
3	Auditing a Computerized Branch	01-05	Lucknow, Uttar Pradesh	BIRD
4	Programme in Microfinance (mF) and Microfinance Institutions (mFIs)	01-05	Pune, Maharashtra	NIBM
5	Programme on Marketing for Branch Managers	04-06	New Delhi	NIBM
6	Programme on Total Financial Inclusion	08-10	Lucknow, Uttar Pradesh	BIRD
7	ICT enabled Financial Inclusion	08-11	Lucknow, Uttar Pradesh	BIRD
8	Management Development Programme	08-12	Lucknow, Uttar Pradesh	BIRD
9	Design & Development of Management Information Systems	08-12	New Delhi	Sambodhi Research & Communication Pvt. Ltd.
10	Integrated Module on Fundamentals of Livelihood Promotion	08-13	Bhopal, Madhya Pradesh	The Livelihood School
11	Regional Microfinance Education Program: Risk Management & Governance	09-10	Bangalore, Karnataka	Sa-Dhan
12	Fundamentals of Livelihood Promtion-1	09-14	Ranchi, Jharkhand	The Livelihood School
13	Livelihoods Intervention - Planning to Implementation	10-13	Hyderabad, Andhra Pradesh	Akshara Gurukulam
14	Volunteering for Impact	Yet to be announced	Hyderabad, Andhra Pradesh Gurukulam	Akshara
15	Enhancing Livelihood Security for the Vulnerable	15-19	Anand, Gujarat	IRMA
16	Programme for IT officers on Best IT Management Practices	15-19	Lucknow, Uttar Pradesh	BIRD
17	Business Development and Profit Planning	15-19	Lucknow, Uttar Pradesh	BIRD
18	MDP for Women Officers	15-19	Lucknow, Uttar Pradesh	BIRD
19	Integrated Risk Management	15-20	Pune, Maharashtra	NIBM
20	Financial Analysis for MFIs	18-20	New Delhi	M2i Consulting
21	Solid Waste Management	18-20	Orchha, Madhya Pradesh	TARA Livelihood Academy
22	Programme for IT Heads	22-23	Pune, Maharashtra	NIBM
23	Emotional Intelligence for Leadership Competency	22-26	Pune, Maharashtra	NIBM
24	Strengthening Local Governance	22-26	Anand, Gujarat	IRMA
25	Basic Computer Skills	22-26	Lucknow, Uttar Pradesh	BIRD

Note: The contact details of the institutions are furnished at the end

JUNE 2009 (Cont..)

Sl.No.	Course Offered	Date	Venue	Institution
26	Financial Management of MFIs	22-26	Lucknow, Uttar Pradesh	BIRD
27	Planning, Managing and Guiding SMEs	22-26	Lucknow, Uttar Pradesh	BIRD
28	Internal Audit and Control Systems for MFIs	23-25	Gurgaon, Haryana	EDA
29	Internal Audit & Controls	23-25	Lucknow, Uttar Pradesh	MicroSave
30	Basic & Advanced Analysis using SPSS	23-26	Chennai, Tamilnadu	Sambodhi Research & Communication Pvt. Ltd.
31	Integrated Module on Livelihood Promotion	23-27	Gangtok, Sikkim	The Livelihood School
32	Removing Poverty: Constraints, Opportunities and Strategies	24-27	Anand, Gujarat	IRMA
33	Training on Mainstreaming Gender in Developing Programme	29-01 July	Orchha, Madhya Pradesh	TARA Livelihood Academy
34	Information Systems Audit and IT Risk Management	29-02 July	Pune, Maharashtra	NIBM
35	Marketing Management for Branch Officials	29-03 July	Pune, Maharashtra	NIBM
36	Managing and Maintaining Hardware & Software Problems in Branches	29-03 July	Lucknow, Uttar Pradesh	BIRD
37	Financing of Micro Enterprises through SHG Mode	29-03 July	Lucknow, Uttar Pradesh	BIRD
38	Capacity Building of NGOs in SHG Bank Linkage	29-03 July	Lucknow, Uttar Pradesh	BIRD
39	Certificate Programme on Inclusive Marketing	29-11 July	Noida, Uttar Pradesh	MART

JULY 2009

Sl.No.	Course Offered	Date	Venue	Institution
1	Monitoring Evaluation and Learning	02-04	Orchha, Madhya Pradesh	TARA Livelihood Academy
2	Marketing for Livelihood Promotion	06-11	Hyderabad, Andhra Pradesh	The Livelihood School
3	Bankers workshop	Yet to be announced	Lucknow, Uttar Pradesh	Sa-Dhan
4	Monitoring & Evaluation of Development Projects	07-09	New Delhi	Sambodhi Research & Communication Pvt. Ltd.
5	Programme on KYC and Prevention of Money Laundering	08-09	Lucknow, Uttar Pradesh	BIRD
6	Kisan Credit Cards	08-09	Lucknow, Uttar Pradesh	BIRD
7	Program on Gender Sensitization	08-10	Lucknow, Uttar Pradesh	BIRD
8	Financing of Receivables for Branch Executives	10-11	Bangalore, Karnataka	NIBM
9	Corporate Social Responsibility and Rural Development	13-15	Anand, Gujarat	IRMA
10	e-business Modelling for Rural Enterprises	13-15	Anand, Gujarat	IRMA
11	Programme on Investment Management	13-17	Lucknow, Uttar Pradesh	BIRD
12	Formation and Financing of SHGs	13-17	Lucknow, Uttar Pradesh	BIRD
13	Emotional Intelligence for Effective Customer Service	13-17	Lucknow, Uttar Pradesh	BIRD
14	Financing of Dairy and Poultry Projects	13-17	Lucknow, Uttar Pradesh	BIRD
15	Customized programme on Micro finance based Livelihoods	13-18	Madurai, Tamilnadu	The Livelihood School
16	AMI India 2009	13-24	Jaipur, Rajasthan	MicroSave
17	Modelling for Operational Risk Management	14-17	Pune, Maharashtra	NIBM
18	Micro financing Livelihoods	14-19	Bodh Gaya, Bihar	The Livelihood School
19	Financial Analysis	14-19	Hyderabad, Andhra Pradesh	APMAS
20	Bankers workshop	Yet to be announced	Hyderabad, Andhra Pradesh	Sa-Dhan
21	Basic & Advanced Analysis using SPSS	15-18	Mumbai, Maharashtra	Sambodhi Research & Communication Pvt. Ltd.
22	Participatory Livelihood Assessment Tools	16-18	Orchha, Madhya Pradesh	TARA Livelihood Academy
23	Business Growth Through Customer Relationship Management	20-24	Pune, Maharashtra	NIBM

Note: The contact details of the institutions are furnished at the end

JULY 2009 (Cont..)

Sl.No.	Course Offered	Date	Venue	Institution
24	Environmental Crisis and Adaptation Strategies	20-24	Anand, Gujarat	IRMA
25	Planning, Managing and Guiding SMEs	20-24	Lucknow, Uttar Pradesh	BIRD
26	NPA and Recovery Management	20-24	Lucknow, Uttar Pradesh	BIRD
27	Joint Forest Management	20-24	Lucknow, Uttar Pradesh	BIRD
28	Trainer's Training Programme in Bank Lending and Financial Services	20-25	Pune, Maharashtra	NIBM
29	Human Resource Development	21-24	Anand, Gujarat	IRMA
30	Loan Syndication	22-24	Mumbai, Maharashtra	NIBM
31	Financing of Tenant Farmers	27-28	Lucknow, Uttar Pradesh	BIRD
32	Management Consulting: Acquiring and retaining clients	27-29	Bangalore, Karnataka	IIM-B
33	IT Enabled Services & Technology Oriented Agricultural Services	27-31	Lucknow, Uttar Pradesh	BIRD
34	Eight Skills of Leadership Excellence	27-31	Pune, Maharashtra	NIBM
35	Effective Leadership, Organizational Communication and Conflict Resolution	27-31	Anand, Gujarat	IRMA
36	Global Economic Environment	28-30	Ahmedabad, Gujarat	IIM-A
37	Basic & Advanced Analysis using SPSS	28-31	Hyderabad, Andhra Pradesh	Sambodhi Research & Communication Pvt. Ltd.
38	Effective Documentation & Report Writing	29-31	Orchha, Madhya Pradesh	TARA Livelihood Academy
39	Market Risk Management	30-01 Aug.	Pune, Maharashtra	NIBM
40	Food Security - Concept and Practice	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam

AUGUST 2009

Sl.No.	Course Offered	Date	Venue	Institution
1	Leadership Training For Software Professionals	03-05	Bangalore, Karnataka	IIM-B
2	Personality Development Programme	03-07	Lucknow, Uttar Pradesh	BIRD
3	Programme on Estimation and Mitigation Techniques in Credit Risk	03-07	Pune, Maharashtra	NIBM
4	Academic Confluence: Building Human Resource for the Microfinance sector	Yet to be announced	Allahabad, Uttar Pradesh	Sa-Dhan
5	Integrated Module on Livelihood Promotion	04-08	Gangtok, Sikkim	The Livelihood School
6	Training program on data collection process and DPRs preparation in W/s program for PIA staff	06-08	Hyderabad, Andhra Pradesh	APMAS
7	Business Modelling and Business Computing	10-12	Anand, Gujarat	IRMA
8	Basic & Advanced Analysis using SPSS	10-13	New Delhi	Sambodhi Research & Communication Pvt. Ltd.
9	Workshop on Loan Product Development and Credit Marketing Services	10-13	Lucknow, Uttar Pradesh	BIRD
10	Marketing of Bank Products	10-13	Lucknow, Uttar Pradesh	BIRD
11	Credit Management Programme for Credit Officers in Controlling Offices	10-14	Pune, Maharashtra	NIBM
12	Workshop on Customer Oriented Strategies	10-14	Lucknow, Uttar Pradesh	BIRD
13	Winning Project Proposal Writing	11-13	Orchha, Madhya Pradesh	TARA Livelihood Academy
14	Financial Inclusion	17-19	Lucknow, Uttar Pradesh	BIRD
15	Immersion on Institutional Building & Livelihood promotion through CBOs	17-21	Hyderabad, Andhra Pradesh	APMAS
16	Risk Management for Banks and Financial Institutions	17-21	Bangalore, Karnataka	IIM-B
17	Effective Branch Management	17-21	Lucknow, Uttar Pradesh	BIRD
18	Livestock based Livelihood Promotion	17-22	Bidar, Karnataka	The Livelihood School
19	ToT Program on Training Approaches and Methods	18-20	Orchha, Madhya Pradesh	TARA Livelihood Academy
20	Qualitative and Quantitative Techniques for Evaluation	18-21	Anand, Gujarat	IRMA
21	Livelihood Education Program	19-24	Kerala	Sa-Dhan
22	Risk Management for MFIs	24-27	Gurgaon, Haryana	EDA
23	Auditing a Computerized Branch	24-28	Lucknow, Uttar Pradesh	BIRD

Note: The contact details of the institutions are furnished at the end

AUGUST 2009 (Cont..)

Sl.No.	Course Offered	Date	Venue	Institution
24	Attitude Building for Business Development	24-28	Lucknow, Uttar Pradesh	BIRD
25	Analysis of Financial Statements	24-28	Lucknow, Uttar Pradesh	BIRD
26	Advanced Programme on Managerial and Leadership Effectiveness	24-28	Pune, Maharashtra	NIBM
27	Watershed for Livelihood Promotion	24-29	Ahmednagar, Maharashtra	The Livelihood School
28	Advanced Data Analysis for Marketing Decisions	24-29	Ahmedabad, Gujarat	IIM-A
29	Pricing for Profit	24-27	Ahmedabad, Gujarat	IIM-A
30	Finance and Accounting for Microfinance Institutions	24-27	Anand, Gujarat	IRMA
31	Logistics Approach to Supply Chain Management	24-28	Anand, Gujarat	IRMA
32	Planning, Managing and Guiding SMEs	24-28	Lucknow, Uttar Pradesh	BIRD
33	Sensitization Program on Avenues for Rural Credit	24-28	Lucknow, Uttar Pradesh	BIRD
34	Academic Confluence: Building Human Resource for the Microfinance sector	Yet to be announced	Chennai, Tamilnadu	Sa-Dhan
35	Programme on Total Financial Inclusion	31-02 Sept.	Lucknow, Uttar Pradesh	BIRD
36	Basic Computer Skills	31-04 Sept.	Lucknow, Uttar Pradesh	BIRD
37	NPA and Recovery Management	31-04 Sept.	Lucknow, Uttar Pradesh	BIRD
38	Banking with the poor - Attitude Building for rural bankers	31-04 Sept.	Lucknow, Uttar Pradesh	BIRD
39	Strategic Planning and Proposal Writing for Development Organizations	31-04 Sept.	Lucknow, Uttar Pradesh Anand, Gujarat	BIRD IRMA
40	Information Systems Management for Development Organizations	31-04 Sept.	Anand, Gujarat	IRMA
41	Applying Sustainable Livelihoods Approach: Interventions for Domestic Workers	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam

SEPTEMBER 2009

Sl.No.	Course Offered	Date	Venue	Institution
1	Supply Chain Management	07-09	Bangalore, Karnataka	IIM-B
2	Business Analytics and Intelligence	07-10	Bangalore, Karnataka	IIM-B
3	Good Governance and Management of Community Based Organizations	07-11	Anand, Gujarat	IRMA
4	Finance for Non-Finance Executives of Co-operatives	07-11	Anand, Gujarat	IRMA
5	Managing and Maintaining Hardware & Software Problems in Branches	07-11	Lucknow, Uttar Pradesh	BIRD
6	Credit Aspects in Rural Development	07-11	Lucknow, Uttar Pradesh	BIRD
7	Asset Liability Management	07-11	Lucknow, Uttar Pradesh	BIRD
8	Financing of Agro-processing projects	07-11	Lucknow, Uttar Pradesh	BIRD
9	Embedding Leadership Excellence	07-11	Bangalore, Karnataka	IIM-B
10	Leadership for Branch Excellence	07-12	Pune, Maharashtra	NIBM
11	NTFP based Livelihood Promotion	07-12	Visakhapatnam Andhra Pradesh	The Livelihood School
12	Participatory Monitoring & Evaluation in Development Projects	08-11	New Delhi	Sambodhi Research & Communication Pvt. Ltd.
13	Programme on Microfinance : SHG and SGSY	09-11	Pune, Maharashtra	NIBM
14	MFI Valuation and Investments	10-12	New Delhi	M2i Consulting
15	Project Management and Livelihood Interventions	11-13	Orchha, Madhya Pradesh	TARA Livelihood Academy
16	Tracking Organizational Performance-New	14-17	Ahmedabad, Gujarat	IIM-A
17	Everybody Wins: Negotiating Skills for Managers	14-17	Anand, Gujarat	IRMA
18	Software Project Management	14-18	Bangalore, Karnataka	IIM-B
19	Livestock based Livelihood Promotion	14-19	Jagdalpur, Chhatisgarh	The Livelihood School
20	The Winning Edge: Communication Strategies for Leaders	14-19	Ahmedabad, Gujarat	IIM-A
21	Training on SHG Federations	14-19	Hyderabad, Andhra Pradesh	APMAS
22	Training on MACS act to MFOs	15-18	Hyderabad, Andhra Pradesh	APMAS
23	Social Performance Management for MFIs	21-24	Gurgaon, Haryana	EDA
24	Documentation and Legal Measures for Recovery	22-24	Lucknow, Uttar Pradesh	BIRD
25	Financing of Medicinal & Aromatic plants	22-24	Lucknow, Uttar Pradesh	BIRD
26	Rural Livelihoods and Poverty Alleviation	22-25	Anand, Gujarat	IRMA
27	Managerial Effectiveness	22-25	Anand, Gujarat	IRMA
28	Applying Sustainable Livelihoods Approach: Providing Business Development Services	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam

Note: The contact details of the institutions are furnished at the end

OCTOBER 2009

Sl.No.	Course Offered	Date	Venue	Institution
1	Managing Talent	01-02	Bangalore, Karnataka	IIM-B
2	Workshop on Rural Marketing Interventions	05-06	Lucknow, Uttar Pradesh	BIRD
3	Programme on KYC and Prevention of Money Laundering	05-06	Lucknow, Uttar Pradesh	BIRD
4	ToT for BC/BF	05-07	Lucknow, Uttar Pradesh	BIRD
5	Advanced Negotiation	05-07	Bangalore, Karnataka	IIM-B
6	Team Building	05-08	Anand, Gujarat	IRMA
7	Enhancement of Livelihoods and Natural Resource Management through Community Based Organizations	05-09	Anand, Gujarat	IRMA
8	Creativity, Reinvention and Self Development for Practicing Managers-II	05-09	Bangalore, Karnataka	IIM-B
9	Finance for Decision Making - for Non-Finance Managers	05-09	Bangalore, Karnataka	IIM-B
10	Watershed for Livelihood Promotion	05-10	Anantpur, Andhra Pradesh	The Livelihood School
11	Training of Trainers on Design & Delivery of Trainings	06-10	New Delhi	Sambodhi Research & Communication Pvt. Ltd.
12	Information and Communication Technology with Livelihood Security Perspective	12-14	Anand, Gujarat	IRMA
13	Credit Management Programme for Credit Officers/Branch Managers	12-16	Pune, Maharashtra	NIBM
14	Appraisal of Agricultural Projects	12-16	Lucknow, Uttar Pradesh	BIRD
15	State level Livelihood Promotion through SHG federations	12-16	Hyderabad, Andhra Pradesh	APMAS
16	Enabling SHGs Members to Graduate to Micro Enterprises	12-16	Lucknow, Uttar Pradesh	BIRD
17	Management Development Programme	12-16	Lucknow, Uttar Pradesh	BIRD
18	Planning, Managing and Guiding SMEs	12-16	Lucknow, Uttar Pradesh	BIRD
19	Financial Inclusion	21-23	Lucknow, Uttar Pradesh	BIRD
20	Enterprise Resource Planning in Producers' Collectives	21-24	Anand, Gujarat	IRMA
21	Micro Insurance Education Program	26-28	Jaipur, Rajasthan	Sa-Dhan
22	Human Resource Management for MFIs	26-29	Gurgaon, Haryana	EDA
23	ICT enabled Financial Inclusion	26-29	Lucknow, Uttar Pradesh	BIRD
24	Social Entrepreneurship and Transformational Leadership	26-30	Anand, Gujarat	IRMA

Note: The contact details of the institutions are furnished at the end

OCTOBER 2009 (Cont..)

Sl.No.	Course Offered	Date	Venue	Institution
25	Leadership for Change	26-30	Pune, Maharashtra	NIBM
26	Leadership and Change Management	26-30	Ahmedabad, Gujarat	IIM-A
27	MDP for Women Officers	26-30	Lucknow, Uttar Pradesh	BIRD
28	Business Development and Profit Planning	26-30	Lucknow, Uttar Pradesh	BIRD
29	Financing of Fisheries Projects	26-30	Lucknow, Uttar Pradesh	BIRD
30	Advanced Corporate Finance	26-31	Ahmedabad, Gujarat	IIM-A
31	Communication for Attitude Change - Social Marketing	28-30	Anand, Gujarat	IRMA
32	Academic Confluence: Building Human Resource for the Microfinance sector	29-30	North east	Sa-Dhan
33	Orientation to Livelihoods Initiatives	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam
34	Livelihoods Collectives - Concept and Management	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam

NOVEMBER 2009

Sl.No.	Course Offered	Date	Venue	Institution
1	Human Resource Management in Banks and Financial Institutions	02-07	Pune, Maharashtra	NIBM
2	Project Proposal Writing	03-06	Anand, Gujarat	IRMA
3	Enhancing Leadership Capacities and Potential Among Professional Women	03-06	Ahmedabad, Gujarat	IIM-A
4	Market Orientation for Chief Executives and Senior Managers	04-06	Anand, Gujarat	IRMA
5	Quality Management and Quality Control	09-12	Anand, Gujarat	IRMA
6	Strategic Management for NGOs	09-13	Anand, Gujarat	IRMA
7	Delinquency Management & Interest Rate Setting	09-13	Hyderabad, Andhra Pradesh	APMAS
8	Basic Computer Skills	09-13	Lucknow, Uttar Pradesh	BIRD
9	Effective Branch Management	09-13	Lucknow, Uttar Pradesh	BIRD
10	Management Development Programme	09-13	Lucknow, Uttar Pradesh	BIRD
11	Strategic Planning of Information Systems	09-14	Ahmedabad, Gujarat	IIM-A
12	Marketing for Livelihood Promotion	09-14	Bangalore, Karnataka	The Livelihood School
13	Logical Framework Analysis for Development Project Design	10-12	New Delhi	Sambodhi Research & Communication Pvt. Ltd.
14	Academic Confluence: Building Human Resource for the Microfinance sector	12-13	Maharashtra	Sa-Dhan
15	Organizational Leadership for the 21st Century	16-19	Ahmedabad, Gujarat	IIM-A
16	Asset Liability Management	16-20	Lucknow, Uttar Pradesh	BIRD
17	Financial Management of MFIs	16-20	Lucknow, Uttar Pradesh	BIRD
18	Managing Urban Development	16-20	Ahmedabad, Gujarat	IIM-A
19	Management Appreciation Programme for Voluntary Agencies (VOLAG-MAP)	16-11 Dec.	Anand, Gujarat	IRMA
20	Winning Project Proposal Writing	17-19	Orchha, Madhya Pradesh	TARA Livelihood Academy
21	Database Management Principle for Development Organisations	17-20	Anand, Gujarat	IRMA
22	Watershed for Livelihood Promotion	17-22	Koraput, Orissa	The Livelihood School
23	Sustainable Livelihood Approaches	23-27	Lucknow, Uttar Pradesh	BIRD
24	Village Development through convergence of various development initiatives	23-27	Lucknow, Uttar Pradesh	BIRD
25	Using MS Excel for Project Appraisal	23-27	Lucknow, Uttar Pradesh	BIRD

Note: The contact details of the institutions are furnished at the end

NOVEMBER 2009 (Cont..)

Sl.No.	Course Offered	Date	Venue	Institution
26	Workshop on Customer Oriented Strategies	23-27	Lucknow, Uttar Pradesh	BIRD
27	NPA and Recovery Management	23-27	Lucknow, Uttar Pradesh	BIRD
28	Bankers workshop	25-26	Maharashtra	Sa-Dhan
29	Services Marketing for Banks	25-27	Anand, Gujarat	IRMA
30	Organizational Growth and Strategic HRM	26-28	Bangalore, Karnataka	IIM-B
31	Formation and Financing of SHGs	30-03 December	Lucknow, Uttar Pradesh	BIRD
32	IT Enabled Services & Technology Oriented Agricultural Services	30-04 December	Lucknow, Uttar Pradesh	BIRD
33	Managing and Maintaining Hardware & Software Problems in Branches	30-04 December	Lucknow, Uttar Pradesh	BIRD
34	Management of Livelihoods Intervention	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam
35	Value-chain Analysis for Livelihoods Managers	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam

DECEMBER 2009

Sl.No.	Course Offered	Date	Venue	Institution
1	Negotiation Skills for NPA Management	01-03	Lucknow, Uttar Pradesh	BIRD
2	Quantitative Data Analytics & Its Applications in Business	03-06	Ahmedabad, Gujarat	IIM-A
3	Financial Analysis for MFIs	07-09	New Delhi	M2i Consulting
4	Collective Enterprises for Livelihoods Enhancement	07-11	Anand, Gujarat	IRMA
5	Mergers & Acquisitions and Restructuring	07-11	Ahmedabad, Gujarat	IIM-A
6	ICT enabled Financial Inclusion	07-11	Lucknow, Uttar Pradesh	BIRD
7	Programme on Investment Management	07-11	Lucknow, Uttar Pradesh	BIRD
8	Appraisal of Agricultural Projects	07-11	Lucknow, Uttar Pradesh	BIRD
9	Knowledge Management	07-12	Ahmedabad, Gujarat	IIM-A
10	NTFP based Livelihood Promotion	07-12	Jabalpur, Madhya Pradesh	The Livelihood School
11	Advanced Human Resource Management	07-12	Ahmedabad, Gujarat	IIM-A
12	Supply Chain Management	07-12	Ahmedabad, Gujarat	IIM-A
13	Marketing for Livelihood Promotion	08-13	Kolkata, West Bengal	The Livelihood School
14	Organizational Development	14-17	Gurgaon, Haryana	EDA
15	Auditing a Computerized Branch	14-18	Lucknow, Uttar Pradesh	BIRD
16	Innovating for Excellence: Programme for Leaders in Management Education	14-19	Ahmedabad, Gujarat	IIM-A
17	Bankers workshop	15-16	West Bengal	Sa-Dhan
18	Monitoring & Evaluation of Development Projects	15-17	Mumbai	Sambodhi Research & Communication Pvt. Ltd.
19	Training on MACS act to MFIs	15-18	Hyderabad, Andhra Pradesh	APMAS
20	Organizational Development and Renewal	16-18	Anand, Gujarat	IRMA
21	Solar Energy - Energy Solution for Rural Branches and Avenue for Lending	21-22	Lucknow, Uttar Pradesh	BIRD
22	Marketing for NGOs & MFIs	21-23	Anand, Gujarat	IRMA
23	Programme on Total Financial Inclusion	21-23	Lucknow, Uttar Pradesh	BIRD
24	Best Lending Practices by Banks and Financing Institutions in Rural and Agriculture	22-25	Pune, Maharashtra	NIBM

Note: The contact details of the institutions are furnished at the end

DECEMBER 2009 (Cont..)

Sl.No.	Course Offered	Date	Venue	Institution
25	Survey Research	28-30	Anand, Gujarat	IRMA
26	Workshop on Rural Marketing Interventions	29-30	Lucknow, Uttar Pradesh	BIRD
27	Documentation and Legal Measures for Recovery	29-31	Lucknow, Uttar Pradesh	BIRD
28	Financial Inclusion	29-31	Lucknow, Uttar Pradesh	BIRD
29	Community Building for Livelihoods Interventions	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam
30	Gender and Livelihoods	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam

JANUARY 2010

Sl.No.	Course Offered	Date	Venue	Institution
1	Workshop on Rural Marketing Interventions	04-06	Lucknow, Uttar Pradesh	BIRD
2	Interpersonal Effectiveness and Team Building	04-07	Ahmedabad, Gujarat	IIM-A
3	Programme for IT officers on Best IT Management Practices	04-08	Lucknow, Uttar Pradesh	BIRD
4	Attitude Building for Business Development	04-08	Lucknow, Uttar Pradesh	BIRD
5	Business Development and Profit Planning	04-08	Lucknow, Uttar Pradesh	BIRD
6	Micro enterprise management	05-07	Orchha, Madhya Pradesh	TARA Livelihood Academy
7	Report Writing	05-08	Anand, Gujarat	IRMA
8	Sustainable Livelihood Approaches	11-15	Lucknow, Uttar Pradesh	BIRD
9	NPA and Recovery Management	11-15	Lucknow, Uttar Pradesh	BIRD
10	Training on SHG Federations	11-16	Hyderabad, Andhra Pradesh	APMAS
11	Qualitative Research & Analysis	12-14	New Delhi	Sambodhi Research & Communication Pvt. Ltd.
12	Negotiation Skills for NPA Management	13-15	Lucknow, Uttar Pradesh	BIRD
13	Managing People in Software Projects	18-20	Bangalore, Karnataka	IIM-B
14	Strategic IT Management	18-21	Ahmedabad, Gujarat	IIM-A
15	Capacity Building of NGOs in SHG Bank Linkage	18-22	Lucknow, Uttar Pradesh	BIRD
16	IT Enabled Services & Technology Oriented Agricultural Services	18-22	Lucknow, Uttar Pradesh	BIRD
17	Emotional Intelligence for Effective Customer Service	18-22	Lucknow, Uttar Pradesh	BIRD
18	Asset Liability Management	18-22	Lucknow, Uttar Pradesh	BIRD
19	Trainers' Training Programme on Financing Emerging Areas in Agri-Business	18-22	Pune, Maharashtra	NIBM
20	Credit Management Programme	18-22	Pune, Maharashtra	NIBM
21	Programme on Managerial Excellence	18-23	Pune, Maharashtra	NIBM
22	Fundamentals of Livelihood Promotion-1	18-23	Dahod, Gujarat	The Livelihood School
23	Agricultural Input Marketing	18-24	Ahmedabad, Gujarat	IIM-A
24	Leadership Academy for Social Justice	19-22	Anand, Gujarat	IRMA

Note: The contact details of the institutions are furnished at the end

JANUARY 2010 (Cont..)

Sl.No.	Course Offered	Date	Venue	Institution
25	Integrated Module on Livelihood Promotion	19-24	Gangtok, Sikkim	The Livelihood School
26	Management of IT Outsourcing	22-24	Ahmedabad, Gujarat	IIM-A
27	IT Project Management (New)	22-25	Ahmedabad, Gujarat	IIM-A
28	International Marketing: Winning Customers and Building Value Networks	25-28	Ahmedabad, Gujarat	IIM-A
29	Programme on KYC and Prevention of Money Laundering	27-28	Lucknow, Uttar Pradesh	BIRD
30	Lending opportunities in post Rural Infrastructure Development	27-29	Lucknow, Uttar Pradesh	BIRD
31	Credit Aspects in Rural Development	28-01 February	Lucknow, Uttar Pradesh	BIRD
32	Volunteering for Impact	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam
33	Applying Sustainable Livelihoods Approach: Watershed Plus -Concept and Implementation	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam

FEBRUARY 2010

Sl.No.	Course Offered	Date	Venue	Institution
1	Negotiation Skills for NPA Management	01-03	Lucknow, Uttar Pradesh	BIRD
2	Managing Contract Farming	01-05	Ahmedabad, Gujarat	IIM-A
3	Appraisal of Agricultural Projects	01-05	Lucknow, Uttar Pradesh	BIRD
4	Basic Computer Skills	01-05	Lucknow, Uttar Pradesh	BIRD
5	Effective Branch Management	01-05	Lucknow, Uttar Pradesh	BIRD
6	Food Supply Chain Management	07-13	Ahmedabad, Gujarat	IIM-A
7	Program on Gender Sensitization	08-10	Lucknow, Uttar Pradesh	BIRD
8	Financial Analysis for MFIs	08-10	New Delhi	M2i Consulting
9	Programme on Total Financial Inclusion	08-10	Lucknow, Uttar Pradesh	BIRD
10	ICT enabled Financial Inclusion	08-12	Lucknow, Uttar Pradesh	BIRD
11	Sustainable Livelihood Approaches	08-12	Lucknow, Uttar Pradesh	BIRD
12	Analysis of Financial Statements	08-12	Lucknow, Uttar Pradesh	BIRD
13	Micro Finance for Livelihood Promotion	08-13	Jaipur, Rajasthan	The Livelihood School
14	Training of Trainers on Design & Delivery of Trainings	09-13	New Delhi	Sambodhi Research & Communication Pvt. Ltd.
15	Microfinance Education Program	10-11	Yet to be announced	Sa-Dhan
16	Financing of Micro Enterprises through SHG Mode	15-19	Lucknow, Uttar Pradesh	BIRD
17	Financing of Dairy and Poultry Projects	15-19	Lucknow, Uttar Pradesh	BIRD
18	Financial Management of MFIs	15-19	Lucknow, Uttar Pradesh	BIRD
19	Micro Finance for Livelihood Promotion	15-20	Madurai, Tamilnadu	The Livelihood School
20	Training on audit to MFOs	16-19	Hyderabad, Andhra Pradesh	APMAS
21	Financial Inclusion	22-24	Lucknow, Uttar Pradesh	BIRD
22	Programme on Improving Operational Efficiency in Rural Banking : Innovation and Implications	22-24	Pune, Maharashtra	NIBM
23	Formation and Financing of SHGs	22-26	Lucknow, Uttar Pradesh	BIRD
24	Integrated Module on Livelihood Promotion	23-28	Darjeeling, West Bengal	The Livelihood School
25	Data Management Skills for Development Professionals	24-26	Anand, Gujarat	IRMA
26	ToT Program on Training Approaches and Methods	25-27	Orchha, Madhya Pradesh	TARA Livelihood Academy
27	Livelihoods Intervention - Planning to Implementation	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam

Note: The contact details of the institutions are furnished at the end

MARCH 2010

Sl.No.	Course Offered	Date	Venue	Institution
1	Monitoring & Evaluation of Development Projects	02-04	Chennai, Tamilnadu	Sambodhi Research & Communication Pvt. Ltd.
2	ICT : Implications for Rural/Agricultural Lending	08-10	Pune, Maharashtra	NIBM
3	Programme in Microfinance and Women Development	15-18	Pune, Maharashtra	NIBM
4	Strategic Management of Intellectual Capital and Organizational Knowledge	17-20	Ahmedabad, Gujarat	IIM-A
5	Applying Sustainable Livelihoods Approach: Implementing IGA Program	Yet to be announced	Hyderabad, Andhra Pradesh	Akshara Gurukulam

Contact Details

<p>Access Livelihoods Consulting India Private Limited, ALC India Plot # 12-5-12/4/1, Vijayapuri, Tarnaka, Secunderabad - 500 017 Tel: +91-9440901141, 040 - 27001147 E Mail: programmes@alcindia.org Web: www.alcindia.org</p>	<p>Indian Institute of Management, IIM Bangalore Bannerghatta Road Bangalore - 560 076 Tel: 2699 3264/3475/3742 Email: edp@iimb.ernet.in/ openpro@iimb.ernet.in Website: www.iimb.ernet.in</p>
<p>Akshara Gurukulam (a unit of AKSHARA Network) HIG II B 25 F 6, APHB Colony Baghlingampally Hyderabad - 500 044 Ph: +919347802302 Email: akshara_gurukulam@aksharakriti.org</p>	<p>Institute of Financial Management & Research, IFMR 8th Floor, West Wing, Fountain Plaza, Khaleel Shirazi Estate, 31/2 A, Pantheon Road, Egmore, Chennai 600 008 Tel: (91) 44 4289 2725, Fax: (91) 44 4289 2799 E mail: amulyakrishna.champatiray@ifmr.ac.in cmf.webmaster@ifmr.ac.in</p>
<p>Bankers Institute of Rural Development, BIRD Sector-H, LDA Colony, Kanpur Road, Lucknow - 226 012, Tel: + 91-522-2421047 +91-522-2421176 (Academic) E mail: bird@sancharnet.in, bird@bsnl.in, birdindia@yahoo.co.in</p>	<p>Institute of Rural Management, IRMA, Anand Post Box No.60, Anand 388 001, Gujarat, India Tel: +91-2692-260391/261502 Fax: +91-2692-260188 E mail: bcp@irma.ac.in, pcdave@irma.ac.in, oliver@irma.ac.in Website: www.irma.ac.in</p>
<p>Development Alternatives TARA Livelihood Academy TARAGram, Orchha-472246, M.P., INDIA Tel: +91-0510-2911 368 (Dir) 0510-2911477 (ex.323) Fax: 07680-252866 E-mail: madhuban2004@gmail.com, mpandey@devalit.org website: www.devalit.org</p>	<p>Mahila Abhivruddhi Society, APMAS Plot No.20, Rao & Raju Colony, Road No: 2 Banjara Hills, Hyderabad-500 034, Andhra Pradesh Tel: +91-40-23547952 / 27, 23555864 Fax : +91-40-2354-7926 E-mail: info@apmas.org, trainings@apmas.org, srama@apmas.org Website: www.apmas.org</p>
<p>EDA Rural Systems 602 Pacific Square, 32nd Milestone NH 8 Gurgaon 122 001 India E mail: training@edarural.com, samindrabanerjee@edarural.com, kajalarora@edarural.com monikaagrawal@edarural.com</p>	<p>MART A-32, Sector 17, Noida - 201301 Tel: 91-120-2512140 E mail: pranita@martrural.com, n.mandal@martrural.com Website: www.martrural.com</p>
<p>Indian Institute of Management, IIM Vastrapur Ahmedabad 380 015 Tel: 91-79-66324071-7 Fax: 91-79-26300352 (MDP) / 26306896 (General) Email: mdp@iimahd.ernet.in</p>	<p>Micro Save B-52, Kapoorthala Crossing, Mahanagar Extension Mahanagar, Lucknow-226006, UP, India. Tel: +91-522-2335734 Fax: +91-522-4063773 E mail: deepti@microsave.net, info@microsave.net. Website: www.MicroSave.org</p>

<p>M2i Consulting 206-A Sushant Tower, Sushant Lok- II Sector 56, Gurgaon - 122003 Tel: +91 124 423 4655 E mail: deepak.alok@m2iconsulting.com www.m2iconsulting.com www.m2itrainings.com</p>	<p>Sa-Dhan 12 & 13, 2nd Floor, MPTCD Building, Special Institutional Area, Shaheed Jeet Singh Marg, New Delhi - 110067 Tel: +91-11-47174400 e mail: info@sa-dhan.org, cbsubgroup@sa-dhan.org Website: www. sa-dhan.net</p>
<p>National Institute of Bank Management, NIBM Kondhwe Khurd, NIBM P. O. Pune 411 048 Tel: 0091-20-26716000, 0091-020-26833080 Fax : 0091-20-26834478 E mail: progofficer@nibmindia.org, john@nibmindia.org</p>	<p>The Livelihood School Basix, 3rd Floor Surabhi Arcade Bank street, Koti Hyderabad-1. Tel: 040-3051 2500-01 E mail: info@thelivelihoodschool.org Website: www.thelivelihoodschool.in</p>
<p>Sambodhi Research & Communication Pvt. Ltd O2, 2nd Floor, Lajpat Nagar - II, New Delhi - 110024, Tel: +91-11-40560734, 65492502 E mail: sunil@sambodhi.co.in, trainings@sambodhi.co.in, contact@sambodhi.co.in</p>	

Important Note: The schedule of the programs have been furnished in this calendar as per the data received from the training organizations. The readers of this calendar are advised to contact the organizations to know possible changes in the schedule/contents.

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Sa-Dhan
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Sa-Dhan Capacity Building Subgroup
12 & 13, 2nd Floor, Special Institutional Area, Shaheed, Jeet Singh
Marg, New Delhi 110067
Tel: +91 11 47174400
Fax: +91 11 47174405
Email: cbsubgroup@sa-dhan.org

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Sa-Dhan

The Association of
Community Development
Finance Institutions

12 & 13, 2nd Floor, MPTCD Building
Special Institutional Area, Shaheed Jeet Singh Marg
New Delhi-110 067

Tel: +91 11 47174400

Fax: +91 11 47174405

Email: cbsubgroup@sa-dhan.org